## Luca Gius

Contacts	<u>luca.gius@hotmail.it</u> www.lucagius.com			
Employment	Assistant Profe	essor, Bocconi University (Department of Management & Technology)	Sep 2025-	
Education	PhD, Management, MIT Sloan (TIES Group)2023SM, Management, MIT Sloan2023MSc, Economics, University of Pisa2018BSc, Economics, University of Pisa and Scuola Superiore Sant'Anna2016			
Publications	Gius, L. (2024). "Disagreeing about startup ideas: Evidence from venture competitions" ( <i>Strategy Science</i> , 10.1287/stsc.2024.0169).			
Book Chapters	Gambardella, A. & Gius, L. & Stern, S. (2025). "Homo Entrepreneuricus" (in Agrawal et al., <i>Bayesian Entrepreneurship</i> , forthcoming).			
Working Papers	<ul> <li>Gius, L. (2025). "Commercializing Contrarian Ideas: Evidence from Artificial Intelligence Competitions"</li> <li>Delgado, M. &amp; Gius, L. (2024). "Are Female Inventors Geographically Constrained? Gender Differences in Team Collocation" (supported by NSF grant no. 1757344).</li> <li>Gius, L. (2024). "Measuring welfare losses in markets for ideas: Evidence from Digital Startups Auctions"</li> <li>Gius, L. (2024). "Do NDAs help to sell ideas? Evidence from 900 confidentiality agreements"</li> </ul>			
Talks & Conferences	2024-2025 2023-2024 pre-2023	PlatStrat 2025; ISA 2025 conference; Smith Entrepreneurship Research Conference; GeorgiaTech Scheller (Strategy & Innovation); BU Questrom (Strat Innovation); U Toronto Rotman (Strategic Management); Bocconi (Dept. of Ma Technology); Wisconsin School of Business; Insead (Strategy); Warwick Busine Esade; REER, GeorgiaTech Scheller; MIT TIES; MIT ESWG. Academy of Management, Chicago; CCC Doctoral Conference, St. Louis; Baye Entrepreneurship Conference, MIT Sloan. Academy of Management, Boston; Strategy Science Conference, NYU; Worksh Entrepreneurial Finance and Innovation ( <i>virtual</i> ); Druid Conference, Copenhage Entrepreneurship Bootcamp.	egy & nagement & ess School; sian top on	
Grants & Awards	2025 2022 2013-2018	Sloan Doctoral Thesis Prize [2 <sup>nd</sup> place] Roberts Hammond & Krasner Fund Grant, MIT Entrepreneurship Center Merit-based full scholarship, Scuola Superiore Sant'Anna	[\$ 12,000]	

Referee Service Management Science, Organization Science

Teaching	MIT Sloan School of Management Idea Lab (15.704), Executive MBA Program, TA Entrepreneurial Strategy (15.911), MBA and Executive MBA Program, TA Economics of Ideas, Innovation, and Entrepreneurship (15.357), PhD, TA Competitive Strategy (15.714), Executive MBA Program, TA	2024 - 2025 2022 - 2024 2023 - 2024 2021		
References	Professor Scott Stern Massachusetts Institute of Technology, Sloan School of Management Phone: 617-253-2660 Email: sstern@mit.edu			
	Professor Pierre Azoulay Massachusetts Institute of Technology, Sloan School of Management Phone: 617-258-9766 Email: pazoulay@mit.edu			
	Professor Fiona Murray Massachusetts Institute of Technology, Sloan School of Management Phone: 617-258-0628 Email: fmurray@mit.edu			

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